



RICH CAPABILITIES, COMPLETE FLEXIBILITY, AND EASE OF OWNERSHIP FOR ACTIVE ENTERPRISES

ALWAYS CURRENT AT THE LOWEST POSSIBLE COST

Manhattan Active WM offers the best combination of rich capabilities, flexibility, and ease of ownership. The program is available to all Manhattan Platform and Pre-platform customers, as well as customers running WM/Labor Management, Slotting Optimization, Yard Management, and Labor Management standalone. Service features include:

- Fixed annual cost* with a five-year term
- Finite capacity to expand Automation Test coverage annually
- Guarantees existing customer extensions work as originally designed, even in the face of possible architecture changes within the product
- Annual “as is” upgrades of customer code
- Customer-specific continuous integration environment
- Annual delivery of the deployment candidate which includes upgraded code, data conversion, scripts, and the enhanced automation test suite

Optional add-on services include:

- Deployment support
- Consulting to enable new features
- Volume and performance testing prior to delivery of the release candidate
- SCI report migration
- Host interface upgrades
- Change management

Manhattan Active WM is a service for our Warehouse Management customers that provides access to the latest product capabilities so you can:

- Always stay current
- Lower capital barriers
- Minimize deployment time for upgrades

MANHATTAN ACTIVE™ WM

With Manhattan Active WM, upgrade costs are known in advance and locked down for a five-year period. This also means lower total cost of ownership (TCO) for your company, as the higher costs associated with an aging infrastructure are significantly diminished on a more current version of the solution. From improved return on investment (ROI) to rapid deployment of new capabilities, Manhattan Active WM provides a range of benefits for the active enterprise.

This service offering is built on your Warehouse Management elements—your data and extensions, tested frequently on an automation test suite for your workflows.

IMPROVE ROI & TCO	SPEED TIME TO VALUE	DEPLOY INNOVATIONS	REDUCE RISK
Costs are known, budgeted and locked for 5 years (capital vs. expense)	Streamlines upgrade process and reduces timeline	Benefit from new features faster	Extension porting costs are known and fixed
Preserve investments in customer extensions	Achieve more efficient multi-site rollouts	Pending “upgrade event” no longer delays implementing new functionality	Access to all the current security fixes made to the application
Reduce third-party software support costs by running on current version	Automation and frequent testing reduces upgrade costs	Plugs into Manhattan’s proven Continuous Integration solution	Frequent incremental changes vs. large one-time change
			Targeted Automated Testing provides increased quality

When considering operational benefits driven by new product innovations, coupled with technology changes within each release, we project the Manhattan Active WM program to offer a 3X return on investment when compared to a technical upgrade.

HOW DOES IT WORK?

Manhattan builds and maintains a CI infrastructure that is specific to your environment. The service includes the following steps:

1. Migrate configuration and transaction data using the conversion scripts
2. Upgrade customer extensions to the latest stable base product code level monthly
3. Test the customer code on a purpose-built automated test suite monthly
4. Mitigate issues identified from the test process monthly
5. Deliver the release candidate once annually, which includes custom code, conversion scripts, automated test suite, and upgrade documentation

YOUR QUESTIONS ANSWERED

- Q.** Are Labor Management (LM), Slotting Optimization (SO), and Yard Management (YM) covered under the program?
- A.** LM is an integral part of the WM product and will be covered as will Standalone LM, SO and YM.
- Q.** Is Supply Chain Intelligence (SCI) covered?
- A.** Newer versions provide improved reporting and dashboarding. If you choose to deploy the upgraded code in a calendar year, the SCI reports of your choice can be upgraded (at a time and materials cost) to the new version. The offering does not cover all of SCI.
- Q.** Does this replace the annual maintenance cost? Does it extend or replace the five-year End of Life (EOL)?
- A.** No, it is in addition to the annual maintenance cost. Maintenance dollars support the current version deployed in production, include the right to upgrade, and fund R&D innovation that goes into the base product. EOL is tied to the specific version of the software and remains for five years. If you deploy the upgraded code under Manhattan Active WM, EOL is automatically extended.
- Q.** Will the price of upgrade program be part of the license going forward?
- A.** No, it will not be included in the license cost. However, you will have the option to opt into this program with the purchase of a new license for WM or LM products.
- Q.** Is it a requirement to deploy the new code across the entire network each year?
- A.** It is optional to deploy the upgraded code in any given year. However, you will be required to inform Manhattan Associates of the intent to deploy or not deploy the release candidate prior to a mutually agreeable date each calendar year.

READY TO GET ACTIVE? MANHATTAN ACTIVE™

Learn more at manh.com

MANHATTAN ACTIVE™ SOLUTIONS

ALWAYS CURRENT

SEAMLESSLY INTERCONNECTED

CONTINUOUSLY ADAPTIVE



MANHATTAN ACTIVE OMNI

OMNICHANNEL COMMERCE

ORDER MANAGEMENT
CUSTOMER ENGAGEMENT
POINT OF SALE
CLIENTELING
STORE INVENTORY MANAGEMENT
STORE ORDER FULFILLMENT



MANHATTAN ACTIVE INVENTORY

FORECASTING & REPLENISHMENT

DEMAND FORECASTING
REPLENISHMENT
VENDOR MANAGED INVENTORY
MULTI-ECHELON
SALES & OPERATIONS PLANNING

PLANNING

FINANCIAL PLANNING
ASSORTMENT PLANNING
STORE PLANNING
STORE CLUSTERING
ITEM PLANNING
PROMOTIONAL PLANNING



MANHATTAN ACTIVE SUPPLY CHAIN

DISTRIBUTION

WAREHOUSE MANAGEMENT
LABOR MANAGEMENT
SLOTting OPTIMIZATION
BILLING MANAGEMENT

TRANSPORTATION

MODELING
PROCUREMENT
PLANNING & EXECUTION
FLEET MANAGEMENT
AUDIT, PAYMENT & CLAIMS
CARRIER MANAGEMENT

EXTENDED ENTERPRISE

SUPPLIER ENABLEMENT
HUB MANAGEMENT
APPOINTMENT SCHEDULING
YARD MANAGEMENT

EVENT MANAGEMENT / VISIBILITY / INTELLIGENCE

MANHATTAN ACTIVE INTEGRATION PLATFORM